

# Juliette Girl Guide for the Fall Product Program

Did you know Juliette's can participate in the Fall Product Program? We have options for you! Entrepreneurial Programs, including Fall Product Programs, help girls build self-esteem. Learning that they can set a goal, create a marketing plan and then go out and make it happen teaches girls life lessons to believe in themselves. With the help of their parents/guardians, girls learn that they can do anything that they set their minds to and establish a "CAN DO" philosophy that will carry them throughout their whole lives. Participation in our Fall Product Program presents Juliette Girl Scouts with the foundation for the five skills of our Entrepreneurial Program. Money Management, Business Ethics, People Skills, Marketing and Goal Setting are life skills

## Juliette Troop Numbers

- Newly registered Juliette's will be assigned a 20,000 troop # **for products only**.
- If you are an existing registered Juliette your 20,000 Troop # will be uploaded from last year.
- You must have a current membership to be assigned a 20,000 troop # and uploaded into M2 Website.
- Please make sure you know your 20,000# for Products. This is different than your membership Troop #.

## Juliette Coordinator/Community Fall Product Chair (CFPC)

- Juliette Coordinators or the Community Fall Product Chair are the Troop chairs for all Juliette's in their community. They will reorder, enter transfers into M2 and review your Juliette recognition selections, etc.
- All paperwork needs to be completed and turned in at the end of the program to your Juliette Coordinator. This paperwork was given to you at training.
  - Statement of Responsibility (Yellow Copy if you have an Initial Order or your first order)
  - Transfer Forms (Yellow Copy, if you reordered product or transferred out product).
  - Care to Share Form

## Juliettes

- Juliette's will communicate with their Juliette Coordinator throughout the program.
- Attend the Juliette Training. This is where you will receive important information and FP material to help your Juliette be successful.
- Sign the Wufoo Parent Permission Form so your Juliette can participate in the program. (This also ensures the Juliette is covered by the GS Insurance during this program and allowed to participate in the program)
- You will receive an email from M2. There will be a link in this email to set up your online page, set your goals, send emails to your family and friends and create your avatar.
- Juliette Parents/girls will only have access to the Girl page in the M2 Website.
- Juliette's select their recognition choices in M2. Juliette Coordinator verifies all selections have been made.

## Initial Orders

- In Person Orders – Orders collected on the Order Card
- Girl Delivered Orders are paid ONLINE by credit card but delivered by the girl to local customers.
- DO NOT enter the girl delivered orders into M2. ALL online sales are accounted for automatically and will be duplicated if reentered into M2. **Girl delivered orders are only available for Initial Orders.**

## Reorders

- If you have reorders you will email them to the Juliette Coordinator
- Communication is **important**. Contact your Coordinator if you have extra FP. They can help you move your product between troops before reorders are placed. **Do not** wait until the end of the program to let your Coordinator know you have Product left. It's harder to move the Products at the end of the program.
- Product must be kept in a cool dry area. Please do not pick up the products and leave them in your vehicle. Florida temperature varies and will melt the product very quickly.

## **Online Orders**

- Online Orders – Orders received and paid for by credit card and shipped directly to the customer. Payments are collected at the time of order (online via credit card) for all products ordered online, including girl delivery nut/chocolate items.
- All orders placed online (including girl delivery orders) are automatically added to the M2 system. Parents do not need record/enter any online sales.

## **Care to Share Program**

- Donation program to help out various entities, military, food pantry etc.
- Girls collect a \$5.00 donation, enter into M2 under Care to Share and turn in donated money. Council will distribute the physical products from Council Inventory.

## **Recognitions/Final Paperwork**

- Girls make final recognition selections in M2
- Turn in the following paperwork to your Juliette Coordinator by the deadline:
  - Copy of the Statement of Responsibility (Initial Order or First Order)
  - Transfer Forms
  - Care to Share Form

## **Payments**

- **Payments need to be made before placing reorders.**
- Payments can be given to Millie Gomez. ([mgomez@citrus-gs.org](mailto:mgomez@citrus-gs.org) or 407-228-1614) or Customer Care.
- Let your Juliette Coordinator know every time you make a payment.
- All money needs to be paid in full, this includes your proceeds by the end of the Fall Product Program.

## **Juliette Program Credits**

Our Program gives Juliette Girl Scouts a chance to earn Program Credits needed to participate in Girl Scout programming. Credits earned give individually registered girls the opportunity to purchase supplies needed to support their programming, take GS field trips, attend camps, etc. Our girls learn about work ethics and how to earn their way by participating in this Entrepreneurial Program.

- Juliette's must have a current, active membership to access credits.
- Juliette's can request their credits after their balance is paid in full. Contact Millie Gomez [mgomez@citrus-gs.org](mailto:mgomez@citrus-gs.org) for credit amount.
- Juliette's will earn 20% with recognitions or 23% if they OPT OUT (Junior and above). Juliette's do not keep their proceeds, instead they earn credits
- NOTE: It could be a couple weeks before the balances are updated to reflect their program credits.
- Juliette's may use the Juliette Fall Product Program Credit for Council approved GS events/activities and in the Council shop. The form to use credits is located in the forms section of our Citrus Council website [www.citrus-gs.org](http://www.citrus-gs.org).
- Credits are nontransferable to any troop and cannot be gifted to other Girl Scouts.
- If a Juliette moves to a traditional Troop, she will forfeit her program credits (or must use the program credits before transferring).

## **Product Questions**

Customers can visit [question@gsnutsandmags.com](mailto:question@gsnutsandmags.com) or call 800-372-8520 for any M2 related issues or product issues. All other questions will be directed to your Juliette Coordinator.