# Juliette's CAN participate in the Fall Product Program!

Entrepreneurial Programs, including Fall Product programs, help girls by:



- Building Self-esteem
- Learning they can set goals and create a marketing plan
- Establishing a "Can Do" attitude
- Introducing them to Money Management, Business Ethics, People Skills, Marketing, and Goal Setting

#### Juliette Troop Numbers

- You must have a current 2024 membership to be uploaded into the M2 system (Fall Product program).
- All Currently registered Juliette's will use their GSUSA ID# as their troop number.

#### Juliette Fall Product Contact

- The Juliette Product Coordinator (JPC) or the Community Fall Product Chair (CFPC) will be your "troop chair" for the Fall Product Program.
  - They will help you reorder product, enter transfers in M2 and review your Juliette recognition selections, etc.
- All paperwork needs to be completed and turned in to your JPC or CFPC by the deadlines provided. These include:
  - Parent Permission Forms (online)
  - Statement of Responsibility (when you receive your initial order for product)
  - Transfer Forms (reordered product and product transferred out)
  - Care to Share Form

#### Getting Started

- Reach out to your JPC or CFPC if they have not contacted you already. Make sure to communicate with them throughout the Fall Product Sweets "N" Treats Program.
- The JPC or CFPC will give you all the important information and paperwork needed to run a smooth program.
- A Parent is required to sign the Wufoo Parent Permission form – online for the Juliette to participate in the Fall Product Sweets "N" Treats Program.
- You will receive an email from M2. This will include a link to set up your online page, goals, create your avatar, and send emails to family and friends. If you do not receive this email, please contact your JPC or CFPC.
- It is the Juliette's responsibility to select their recognition choices in M2 by the set deadline. The JPC or CFPC will verify your selections.

#### Order Types

• <u>In Person Orders</u> – orders collected on the paper order card – should be entered into the M2 system by the Juliette or her parent/guardian. Payment for these orders will be collected by the Juliette upon delivery of the item(s) to the customer.

• <u>Online Girl Delivered Orders</u> – customers order online and pay online via credit card. These orders are delivered to local customers by the Juliette. Since the customer enters these orders, DO NOT enter these orders into the M2 system as they are already there. Girl Delivered orders are only available for Initial Orders. After the initial order deadline, the Girl Delivery feature will be unavailable to customers.

• <u>Online Orders (Direct Ship)</u> – Customers order online and pay online via credit card. These orders will be shipped to the customer directly from the manufacturer. Since the customer enters these orders, DO NOT enter these orders into the M2 system as they are already there.

## <u>Reorders</u>

- Reorders are in person orders collected after the initial order deadline.
- If you have any reorders, you will need to email them to your JPC or CFPC.
- Product need to be kept in a cool dry area and away from pets.

#### <u>Transfers</u>

• If you have any extra product or find that you could use more product, contact your JPC or CFPC and let them know ASAP. They may be able to collaborate with you in finding a troop that could use extra product or they may know a troop looking to get rid of extra product.

## Care to Share

- Care to Share is the donation program to help various entities, such as Military and the Second Harvest Food Bank. The entities are set up in advance by Citrus Council.
- Girls collect donations in \$6 increments, enter them into the M2 system under Care to Share and turn in the donated money to Council. Council will distribute the physical products from the Council Inventory to the designated entities set up at the beginning of the Fall Product Program.

### Wrap-up/Final Paperwork

- Girls will need to make final recognition selections in M2 by the deadline.
- Turn in the following paperwork to your JPC or CFPC by the deadline given:
  - Copy of the Statement of Responsibility (Initial Order or First Order)
  - Transfer Forms if any
  - Care to Share Form

#### **Payments for Juliettes**

- Contact Millie Gomez at mgomez@citrus-gs.org or 407-228-1614 to make payments.
- Payments need to be made before placing reorders.
- Let your JPC or CFPC know every time you make a payment. This is important so they can allocate the funds in the system to your Juliette.
- All money needs to be paid in full, this includes your proceeds by the end of the Fall Product Program.

## **Juliette Program Credits**

Instead of earning proceeds from Fall Product sales, Juliettes earn credits that they can use for various Girl Scout related things. Credits earned give individually registered girls the opportunity to purchase supplies needed to support their programming, take GS field trips, attend camps, etc. Our girls learn about work ethics and how to earn their way by participating in the Entrepreneurial Program.

- Juliette's are required to have a current 2024 active membership to access credits.
- Juliette's can request their credits after their balance is paid in full.
- Juliette's earn 20% with recognitions or 23% if they OPT OUT of recognitions (Junior or above). Proceeds earned will be turned into credits.
- Credits are nontransferable to any troop and cannot be gifted to other Girl Scouts.
- Juliette moves to a traditional troop, she will forfeit any remaining program credits. Program credits must be used before transferring.
- If the Juliette moves to another Council, she will forfeit her credits. They do not move with the girl.







# How to use Juliette Credits

- 1. <u>Membership Renewal</u>: Credits can be redeemed towards the renewal of the Juliette's membership and the membership of one adult per Juliette.
  - Complete the Program Credit application found under forms program found on our Council website.
  - Register renewals in your myAccount.
  - Select program credits as your payment type at checkout.
  - You will receive a confirmation email once your application and registration for membership is completed.
- 2. <u>Camps/Girl Scouts of Citrus Programs:</u> Credits can be used towards camp and/or events including Community events and Camporees.
  - Complete the Program Credit application found under forms program found on our Council website.
  - Register for your event or camp through your myAccount/Camp Doc.
  - Select program credits as your payment type at checkout.
  - You will receive a confirmation email once your application and registration for your events/camp have been processed.
  - For your Community events such as camporees, complete the program application under forms-program on our Council website. Once payment has been made to your Community, you will receive an email confirmation.
- 3. <u>Council Shop</u>: Credits can also be used towards certain girl item in the Council Shop.
  - Complete the Program Credit application found under forms program found on our Council website.
  - For Council Shop purchases, please wait for a response from Council after submitting your application so you can plan to visit the shop to complete your purchase.
- 4. <u>Travel/Events:</u> Travel/Event credits must adhere to Girl Scout related programming. All expenses will be paid directly by the Council to the Vendor. Covered expenses would include all pre-approved accommodations, experiences, rental or cost of transportation and pre-paid meals for the Juliette/s and one chaperone. You must complete the program credit request form a minimum of 6 weeks prior to your planned activity.

# Questions

- If you have any questions or concerns, please contact Customer Care at **customercare@citrus-gs.org**
- If customers have product questions, they can visit **support@gsnutsandmags.com** or call 800-372-8520.
- All other questions, please contact or JPC or CFPC.





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